

<b>'TSSIGNATURE (TWENTY CHARITIES PORTFOLIO)' RATES AND RETURNS AT A GLANCE - MEMBERSHIP YEAR 2012 (CORRECT AT 12/01/2012).</b>							
<b>Enterprise Returns <sup>1</sup></b>	<b>Charity Reg No</b>	<b>Fund, Donate or Gift Direct</b>	<b>TS Full Delivery (Joint Venture) or Summit</b>	<b>Delivery with Local Associate (inc. Team Mentor &amp; Media)</b>	<b>Event Organiser Only (inc. Solo Mentor &amp; Media)</b>		<b>Public</b>
<b>Principal Associates (PA)</b>		100%	15%	20%	62.03%		77.03%
MPAC (PSL)	1048263						
<b>Local Associates (LA)</b>		100%		38.5%			
Playwork NW (PSL)	1096201						
Warrington Play Council (PSL)	505430						
The Wellspring (SEL)	1088776						
<b>Event Organisers (EO)</b>					15%		
<b>Other Returns (Breakdown Below)</b>		Delivery or Format Fee	85% (TS)	41.5% (TS)	22.97% (TS)		22.97% (TS)
Title Return, Delivery and/or TS Return (inc. VTR <sup>3</sup> )		Delivery or Format Fee	85%	41.5% <sup>2</sup>	22.97% <sup>2</sup>		22.97% <sup>2</sup>
MB Personal Charities		100%					

<b>STANDARD RATES</b>	
Title Return & Reserve, including Enterprise Fund	15%
TS Return (Annual), including Mentor or Enterprise Management Fee (15%) and Format/Naming Fee (1%)	16%
Variable Transaction Fee (VTR <sup>3</sup> )	Up to 9%
Principal Associate Returns	15% shared (if applicable)
Delivery	30%
Contributor Royalties	15% shared (if applicable)

<b>ENTERPRISE SCHEMES</b>	
PSL	Play Simply Live
SEL	Social Entrepreneurs Live

<b>NOTES</b>
1. We may nominate Charities for special events. Special returns will be notified on the website.
2. There is a minimum Transaction Fee of £1 per public transaction. There is a minimum TS Return of £2025 (LAs/Team) and £295 (EOs/Solo). There is a minimum TS Return of £6995 (Principal Associates). Tyrer Sorrel reserve the right to waive returns and give the money to the charities.
3. The current VTR is 6.97% (Held from 2010)